

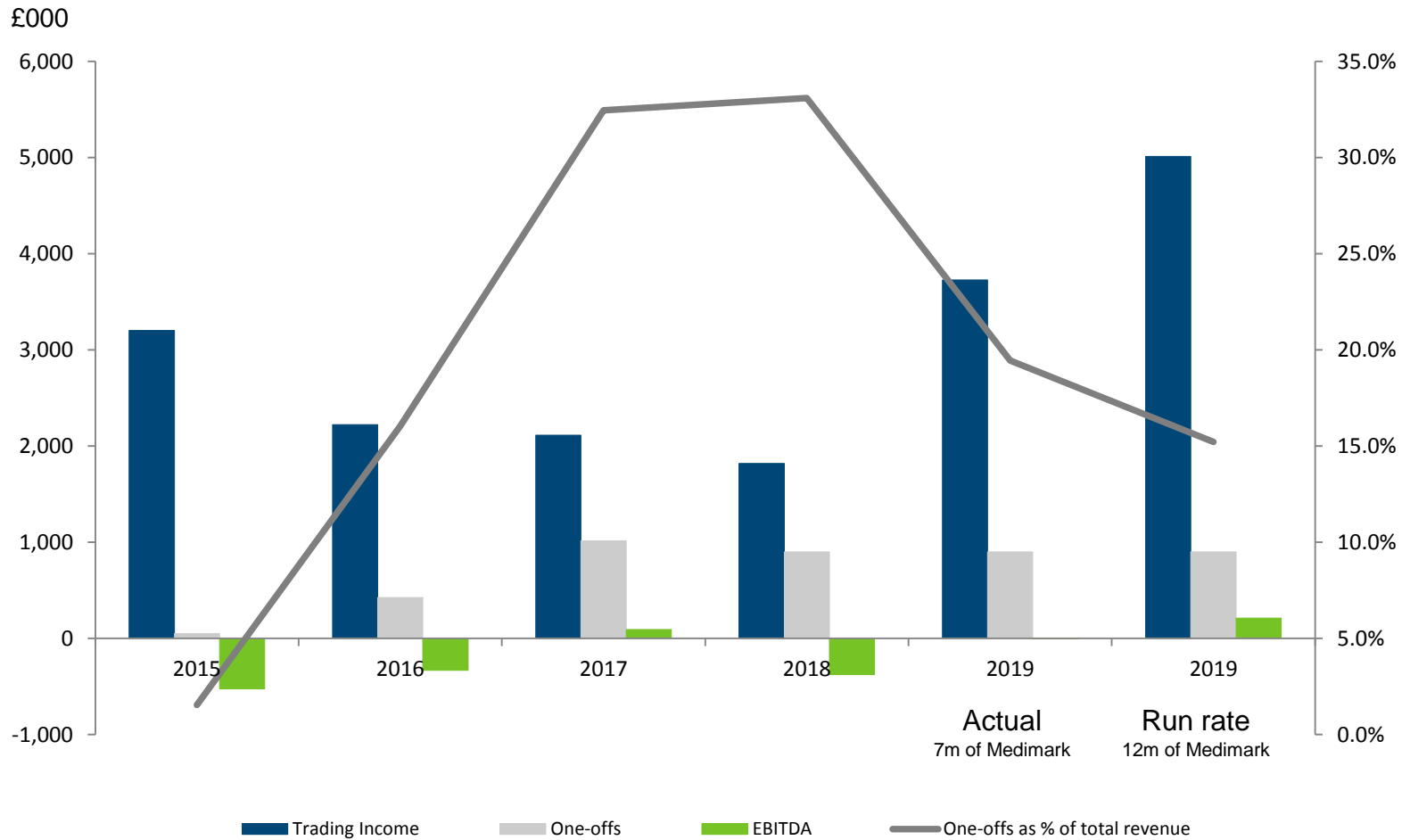


Annual Results
Year to 31 March 2019

AGM, November 2019



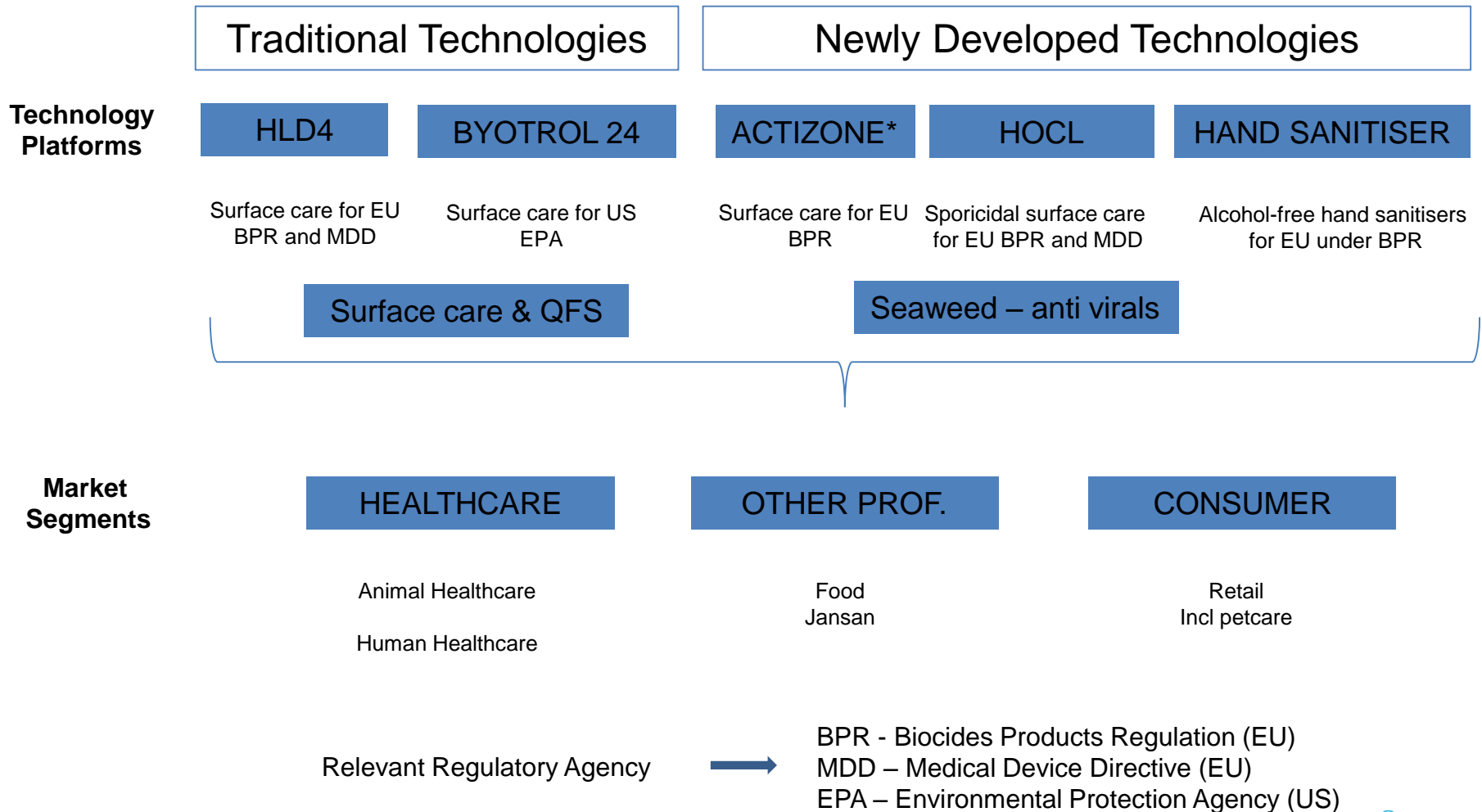
Financial summary: underlying performance to 31 March 2019



Byotrol plc estimates: smoothed net income from Solvay deal 2018/1019, non-recurring costs included as costs



Byotrol plc: Technologies



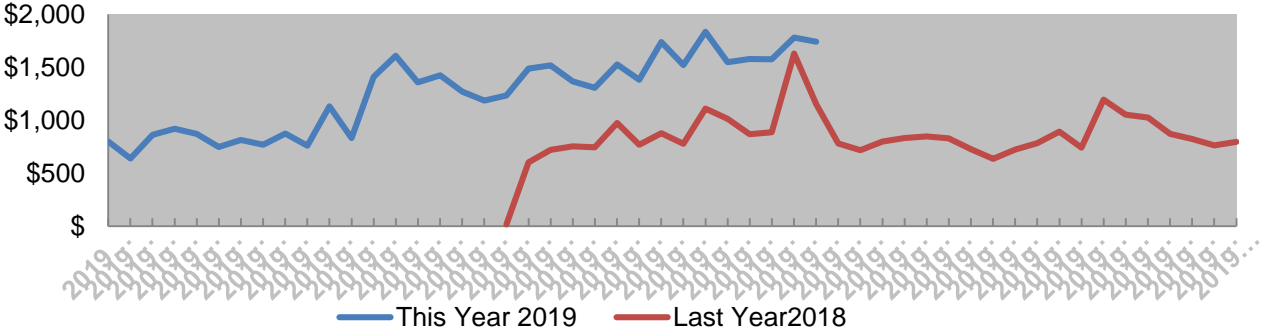
* In alliance with Solvay



Byotrol plc: US surface care

- US EPA-approved, long-lasting germ kill surface cleaner/sanitiser. Unique claims for US consumer market. US\$1bn addressable market.
- Target 'trial' in 207 stores across US remains underway; no discrete end date, but progress is under regular review... and sales increasing despite minimal marketing spend
- Extensive consumer research now completed by Nielsen. Confirms strength of proposition:
 - 79% Agree – A 24-hour surface sanitizer is a good idea and I would use it in my home.
 - 78% Agree – I trust Byotrol24 would keep my surfaces sanitized for 24 hours.
 - 64% Agree – I think Byotrol24 would work better than the current all-purpose cleaner I use.
- Now seeking financial or corporate partner to accelerate growth.

Sales \$'s TY vs. LY



Byotrol plc: outlook

- **Progressing with plan**
 - Technology-led sales in Professional markets – especially animal health, human health - and in Consumer
 - EU Surface care via Medimark products and Solvay(Actizone)
 - US surface care: product proposition established; now seeking partner to accelerate growth
 - Expansion of alcohol-free hand sanitisers launched into healthcare – direct and white label
- **Integrating Medimark**
 - Strategic planning mode at present – identifying synergies including: costs, rationalising technologies, monetisation strategies for non core technologies
 - Execution post completion of earnout on 31 March 2020
- **Still very well-positioned for long-term growth**
 - Visible, sustainable profits in sight from trading income only
 - Monetisation opportunities for legacy technologies and new technologies
 - Strong balance sheet
 - Strong leadership team
 - Positive market dynamics – growing market, regulations biting, consolidation underway